**Monthly Real Estate Monitor** 

December 2015



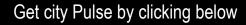
# Market Highlights





#### **OFFICE INDEX**

Office space demand increased in Pune, Bangalore, Delhi NCR and Hyderabad







#### **RETAIL INDEX**

Retail space demand improved in Mumbai, Kolkata, Chennai and Hyderabad

### AHMEDABAD

BANGALORE

**HYDERABAD** 

**CHENNAI** 

KOLKATA

**DELHI NCR** 



#### RESIDENTIAL INDEX

Residential demand strengthened in Hyderabad **MUMBAI** 

PUNE

Monthly Real Estate Monitor

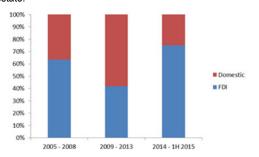
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## Foreign Investments Back in India after Lacklustre 5 Years

India-specific cumulative fundraising attained its peak in the pre-global financial crisis (GFC) period. During this period between 2005 and 2008, there were 50 such funds that raised USD 16 billion in total. However, post-GFC, only 29 funds got raised in five years, with cumulative fundraising of only USD 3.9 billion.

The cycle started gaining momentum again just before the 2014 general elections. USD 2.2 billion has been raised so far in the current investment cycle. This shows a definite rise in confidence for Indian real estate.



#### Quantum of domestic investment v/s. foreign direct investment

Not only has the volume of investment increased but there has also been an increase in the average ticket size from USD 134 million to USD 184 million. If investment done in USD alone is considered, the average ticket size has gone up from USD 159 billion in 2009-13 to USD 388 billion in the ongoing phase that started in 2014.

#### Foreign investor interest grows once again

During the pre-GFC phase, 82% of funds got raised in USD. This reduced to 57% in post-GFC phase when micro-market understanding was required more than banking on the macro-economy. Interestingly, the contribution, 2014-onwards, has increased considerably to 70% hinting that the positivity is here to stay for sometime.

Shobit Agarwal, MD - Capital Markets, JLL India

For further reading please refer to following link: http://www.joneslanglasalleblog.com/realestatecompass/anuj-puriquotes/2015/09/defines-high-streets-india/



The government relaxed FDI norms in construction sector by removing two major conditions related to minimum built up area as well as capital requirement.

Area restriction of floor area of 20,000 sq meters in construction development projects and minimum capitalisation of USD 5 million to be brought in within the period of six months of the commencement of business. have been removed.

It has eased the norms to tackle liquidity crunch and delay in completing project.

Market Sentiment

Investment sentiments improving



**Next** 

Deal of the month

Lodha Group has sold an under-construction duplex, spread over 10,000 sq ft, in a luxury tower at Altamount Road in Mumbai for INR 1.6 billion.

#### Think About it!!

India's economy grew at an annual rate of 7.4% between July and September. Higher domestic demand and manufacturing activity fuelled the pace, taking the rate of growth above that of China.



#### Green Wall

Indian Green Building Council (IGBC), part of CII and The Gujarat Institute of Housing and Estate Developers (GIHED) aspire to facilitate construction of 10 Million sq ft of Green Building footprint in next 3 years.

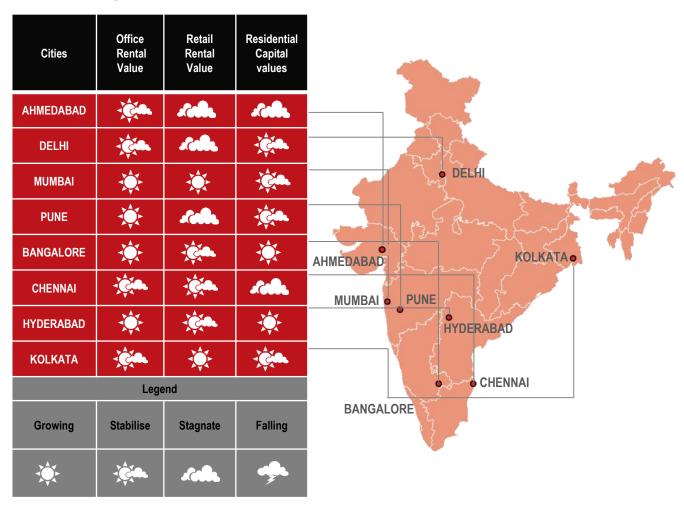
Legend: Market Sentiment







### Weather Map



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#### Research Dynamics 2015

Pulse reports from JLL are frequent updates on real estate market dynamics.

**JLL**°

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#### Ahmedabad Back to top

	OFFICE	Ahmedabad office market witnessed stable demand from corporates. Rents and capital values remained stable in CBD and SBD.  Major transactions:  British High Commission at Amrapali Lakeview Tower  New Completion:  Amrapali Axiom II near Bopal Road.	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)	
			Prahlad Nagar	35 - 50	6000 - 7500	
Demand	Vacancy		S G Highway	35 - 50	6000 - 7500	
			Ashram Road	32 - 42	5500 - 6500	
RV	CV		Navarangpura	32 - 44	5500 - 6500	
			Koba	22 - 35	4000 - 5000	
	RETAIL	Retail market witnessed tepid activity. There was no major transaction in the month of November.	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)	
			CG Road	100 - 125	16000 - 18000	
Demand	Vacancy		SG Highway	80 - 110	11000 - 13000	
			Ashram Road	110 - 130	14000 - 16000	
RV			Chandkheda	60 - 80	9000 - 12000	
			Koba	50 - 70	8000 - 10000	
RI	ESIDENTIAL	Residential sector in Ahmedabad witnessed stable demand during the month.  New Launches:	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)	
Demand	Launches	Riveria One by Goyal & Company	Naroda	4000 - 6000	2200 - 2500	
	CV	in luxury segment  Evergreen by Adani Shantigram (for senior citizens)	Gota	5000 - 8000	2500 - 2800	
RV			Navrangpura	15000 - 20000	6000 - 7000	
			SG Highway	10000 - 15000	5500 - 7500	
Dalian/Infrastructura		Satellite	12000 - 15000	4000 - 6000		
Policy/Infrastructure			South Bopal	8000 - 12000	3000 - 4000	
Gujarat Govt. approved two new over bridge at Vaishnodevi Circle and						

Pakwan Circle on S.G Road.











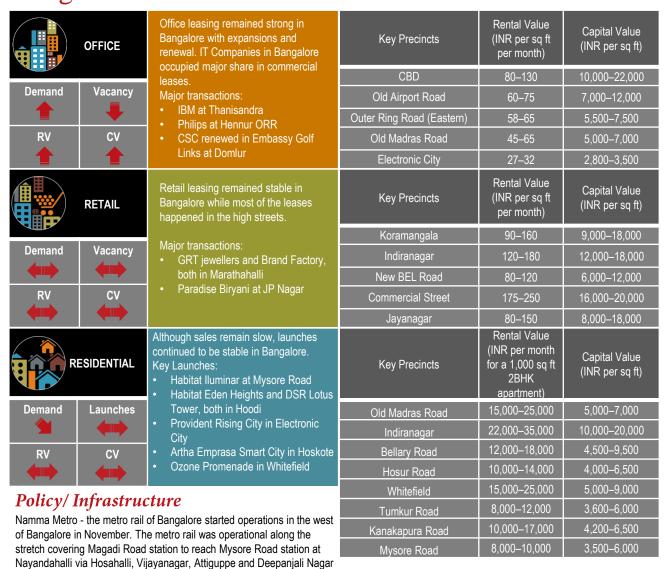


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#### Bangalore Back to top



stations and vice versa.















**Monthly Real Estate Monitor** 

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Chennai Back to top

	OFFICE	Although the demand stabilised, the need for new supply was still persistent	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
	M		Mount Road	60–85	9,000–16,500
Demand	Vacancy	Major transactions:	RK Salai	65–90	10,000–15,000
			Pre-toll OMR	40–75	5,000–6,500
RV	CV		Post-toll OMR	35–40	3,000–6,000
			Guindy	45–65	6,500–9,000
	RETAIL	There had been a slight increase in demand owing to the improving market conditions.  Major transactions:  Soch at Adyar & Khader Nawaz Khan Road	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
	Vacancy		T. Nagar	120–180	12,000–15,000
Demand			Nungambakkam	130–150	13,000–16,000
		NAC Jewellers and Asife Biryani,     both at Velachery	Velachery	90–125	10,000–12,000
RV	CV	Burger King at Phoenix Marketcity     & Forum Vijaya Mall	Pre-toll OMR	80–100	8,000–11,000
			Anna Nagar	120–150	11,000–13,000
		The supply was high for the existing demand which might cause the overall residential market to behave silently. Key launches:  BBCL launched Breeze Residence at Kilpauk and Harshika at Pallavaram  Jains Adwitiya Phase II at Ambattur by Jain Housing & Constructions	LB Road (Adyar)	100–140	10,500–13,500
Demand RE	ESIDENTIAL Launches		Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
	CV		Adyar	20,000–30,000	18,000–22,000
RV			Medavakkam	11,000–14,000	4,000–6,000
			Tambaram	8,000–15,000	4,000–6,000
Dolica / Infractivactura		Anna Nagar	18,000–25,000	10,000–15,000	
Policy/ Infrastructure  New flyovers and bridges were built at a cost of INR 3.6 billion by the			Porur	7,000–12,000	4,200–6,200
highways department in various parts of the state, including Vysarpadi,		Sholinganallur	9,000–12,000	4,500–6,000	

Moolakadai and Tirumangalam in Chennai.











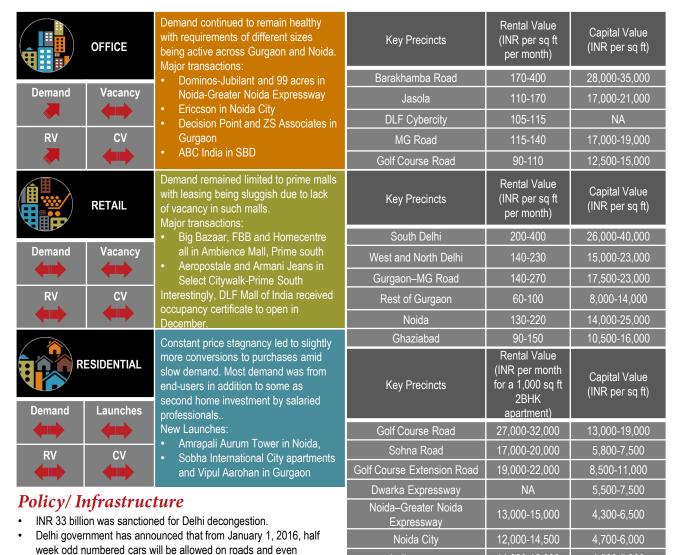
Moderate Fall

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### Delhi NCR Back to top



numbered cars on the remaining days









Indirapuram





11,000-12,000

4,500-5,300

**Monthly Real Estate Monitor** 

December 2015



#### Hyderabad Back to top

J					
	OFFICE	The city's western sub market witnessed good leasing. However, with supply becoming limited, Hitec City, Gachibowli and adjoining areas might witness rate appreciation. Major transactions:  Qualcom and Value Momentum, both at Gachibowli  NTT Data at Hitec City	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
			Begumpet	45 - 50	5500 - 6500
Demand	Vacancy		Banjara Hills	45 - 55	6000 - 8000
	•		Hitec City	45 - 53	5300 - 7000
RV	cv		Gachibowli	38 - 43	5000 - 6000
			Uppal	30 - 38	4500 - 5000
	RETAIL	High Streets continued to dominate retail market while malls with limitation in supply and low vacancy witnessed negligible activity.  Major transactions:  Westside at Himayatnagar  Airtel opened outlets in Hitec City, Kukatpally and L.B Nagar  Superdry in Jubilee Hills and Lenskart at Banjara Hills	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
			Banjara Hills - Jubilee Hills	130 - 160	13000 - 16000
Demand	Vacancy		Secunderabad	120 - 130	11,500 - 12,500
			Hitec City	120 - 140	11,500 - 14,000
RV	cv		Kukatpally	100 - 115	10,000 - 11,500
			Himayatnagar	150 - 170	15,000 - 17,000
R	ESIDENTIAL	The residential sector began to show improvements. Western sub- market continued to witness traction as economic activity intensified in the area.  New Launches:	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches	Incor launched One City at KPHB	Banjara Hills	19000 - 24000	8000 - 15000
		<ul> <li>Vajra Infra launched Jasmine County at Financial District</li> </ul>	Begumpet	14500 -19000	4500 - 5500
RV	CV	at Financial Biothot	Kondapur	10000 - 15000	4000 - 5500
			Gachibowli	10000 - 14000	3300 - 4500
Dollar/ Infrastructura			Tellapur	6000 - 10000	2800 - 3500
Policy/ Infrastructure			Kukatpally	10500 - 15000	4000 - 5000

The State Govt. announced new LRS (Layout Regularization Scheme) / BRS (Building Regularization Scheme) scheme to regularize illegal buildings and layouts and buildings with unauthorized construction applicable from 2016. Regularization would be allowed for both residential and commercial properties registered between 1 January 1985 and 28 October 2015.









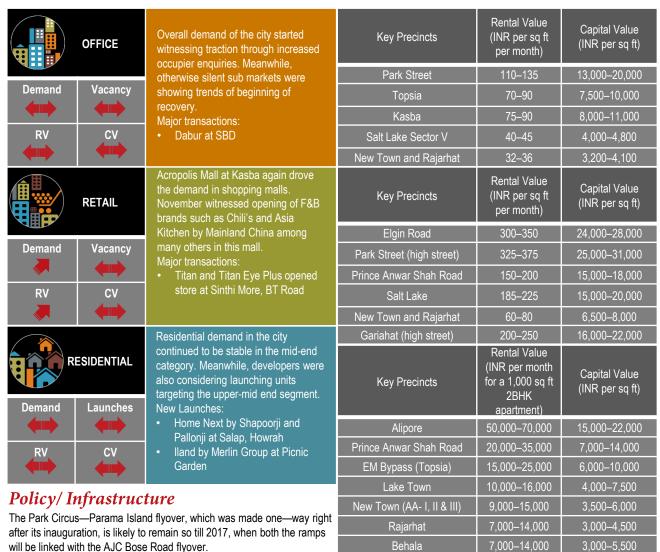


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Kolkata Back to top













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Mumbai Back to top

	OFFICE	November witnessed robust transaction activity. Small offices between 3,000—7,000 sq ft were the most transacted formats. SBD Central & Navi Mumbai	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
		witnessed demand especially from	Lower Parel	165 - 210	17,500 - 22,000
Demand	Vacancy	manufacturing & IT/ ITeS industries.  Major transactions:  Ricoh India in SBD Central Chronos Technology in Navi Mumbai	BKC	230 - 320	26,500 - 34,000
			Andheri - Kurla Road	100 - 150	10,000 - 16,000
RV	CV		Goregaon-Malad	85 - 130	9,000 - 12,500
			Wagle Estate	50 - 65	5,200 - 6,900
	RETAIL	Leasing activity was strong and limitation of quality space was visible, particularly in Prime North and Prime South. High streets had been gaining grounds with	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
		several organised market retailers	Lower Parel	260-390	22,000-32,300
Demand	Vacancy	securing space. Major transactions:	Malad	160-250	12,500-20,000
		Brand Factory in Suburbs	Ghatkopar	130-220	10,100-18,300
RV	CV	Kino Cottages in Prime North and	Mulund	125-200	9,500-15,500
		Theobroma in Prime South high streets	Thane	100-185	8,000-14,500
		The demand for residential units	Navi Mumbai	75-150	7,000-12,000
RESIDENTIAL Demand Launches		remained sluggish on the back of weaker market sentiments over the previous month. The supply also witnessed a slight fall in the month of November.  New Launches:	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
		Godrej Trees at Vikhroli     Rite Skyluxe at Chembur     Ruparel Elara at Kandivali	Lower Parel	65,000-1,10,000	25,000– 40,000
RV	CV		Wadala	36,000-60,000	15,000–23,000
<b>(111)</b>	<b>(11)</b>		Andheri	32,000-55,000	12,500–21,500
Dalian/Infrastructura		Ghatkopar	30,000-46,000	11,500–17,000	
Policy/Infrastructure			Ghodbunder Road	12,000–25,000	6.000–9,500
In a bid to maintain transparency in drafting the revised Development			Kharahar	10 000_18 000	6 000_9 000

In a bid to maintain transparency in drafting the revised Development Plan (DP) 2014-2034, municipal authorities of MCGM are in the process of verifying all the proposed roads in each ward. A consolidated report on all alterations made to the revised draft of the Development Plan is expected to be released next week.











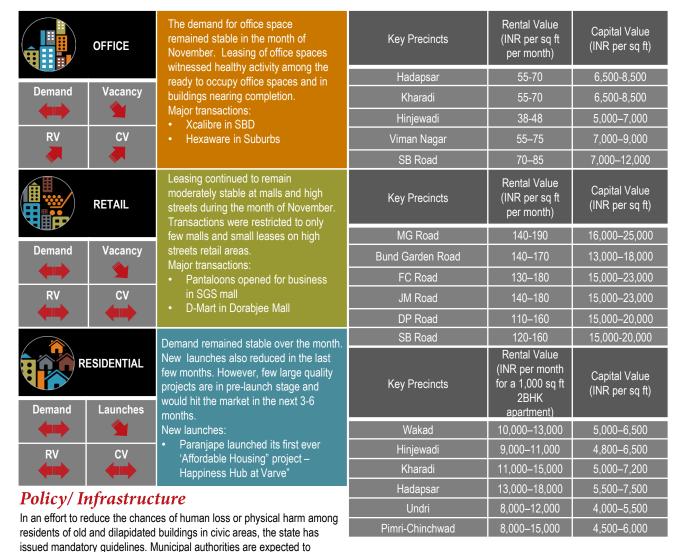


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### Pune Back to top



and demolish them.

implement the guideline ahead of monsoons every year to identify buildings that are rendered extremely dangerous and uninhabitable, vacate such buildings after issuing carpet area occupancy certificates to the residents







#### About JLL

Jones Lang LaSalle (NYSE:JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual revenue of \$4 billion, JLL operates in 70 countries from more than 1,000 locations worldwide. On behalf of its clients, the firm provides management and real estate outsourcing services to a property portfolio of 3.0 billion square feet. Its investment management business, LaSalle Investment Management, has \$47.6 billion of real estate assets under management.

JLL has over 50 years of experience in Asia Pacific, with over 27,500 employees operating in 80 offices in 15 countries across the region. The firm was named 'Best Property Consultancy' in three Asia Pacific countries at the International Property Awards Asia Pacific 2013, and won nine Asia Pacific Awards in the Euromoney Real Estate Awards 2013.

For further information, please visit our website, www.jll.com

#### About JLL India

JLL is India's premier and largest professional services firm specializing in real estate. With an extensive geographic footprint across 11 cities (Ahmedabad, Delhi, Mumbai, Bangalore, Pune, Chennai, Hyderabad, Kolkata, Kochi, Chandigarh and Coimbatore) and a staff strength of over 6800, the firm provides investors, developers, local corporates and multinational companies with a comprehensive range of services including research, analytics, consultancy, transactions, project and development services, integrated facility management, property and asset management, sustainability, industrial, capital markets, residential, hotels, health care, senior living, education and retail advisory. The firm was named the Best Property Consultancy in India (5 Star Winner) at the International Property Awards – Asia Pacific for 2012-13. For further information, please visit www.joneslanglasalle.co.in

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